

Laurea Magistrale
Economia , Ingegneria , Matematica, Fisica ed Informatica

Durata 3 mesi
data inizio indicativa gennaio 2016
prevista indennità partecipazione + buoni pasti + navetta aziendale

titolo : Early Professional Seller

IBM is one of the world leaders in the IT market. We have recently announced our new vision: the era of Cognitive Business, to bring a new level of “intelligence” in how the world works. People, businesses, governments, objects and systems all work, talk, listen and understand each other. A place where billions of people will live and work better. IBM Italy is looking for new "early professionals" interested in acquiring fundamental knowledge and skills in the area of client facing professions. As an IBM Seller you will be responsible for selling IBM solutions, services, products, including those from IBM Business Partners; you'll be the face of our business relationship with clients. Specializing by industry, customer set, channel, brand, solution or offering, you'll work collaboratively to provide solutions that best meet our clients' needs and contribute to their marketplace success. We are looking for candidates who have keen interest in understanding business, learning how technology can help solve business problems and working with clients to design and deliver these solutions. You must be confident, have excellent communication and negotiation skills, a high degree of drive and energy, first class analytical skills and the ability to foster lasting client relationships. The ideal candidate: - has a recent technical-scientific or economic university degree - maximum 29 years old (pursuant to the art. 49, D.lgs 276/03) - Interested in interacting with others - Excellent communication skills - Fluent English (in speaking and writing) Required Master's Degree English: Fluent Italian: Fluent Preferred Business/Management IBM is committed in creating a diverse environment and is proud to be an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, gender, gender identity or expression, sexual orientation, national origin, genetics, disability, age, or veteran status. IBM will offer an internship for three months. There will be the possibility to continue with an apprenticeship contract.

Per applicare effettuare i seguenti passaggi:

1) <https://krb-sjobs.brassring.com/TGWebHost/home.aspx?partnerid=26059&siteid=5016>

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